



You're Hired! Now what?

- Moderator: Beth Gilfillan
- Presenters: Sarah Daugherty, Elizabeth Hannon,
Cory Craig, Jennifer Troupis,
Angie Cooksy, and Jennifer Coomer
- Audience: Post-Secondary

Sarah Daugherty



- B.A., Monmouth College
- M.A., Bradley University
- Associate Director of Admissions at Bradley University
- 13 years experience in Admissions

Elizabeth Hannon



- B.S., Marquette University
- M.S., National-Louis University
- M.A., Northeastern Illinois University
- College Counselor at Barrington High School
- 6 years of experience

Cory Craig



- B.A., Augustana College
- Associate Director of Admissions at Bradley University
- 17 years experience in Admissions

Jennifer Troupis



- B.S., Illinois State University
- Assistant Director of Admissions at Purdue University
- 7 years experience in Admissions

Angie Cooksy



- B.S., Bradley University
- Associate Director of Admissions at Bradley University
- 6 years experience in Admissions

Jennifer Coomer



- B.S., Murray State University
- M.B.A., Murray State University
- Admission Counselor /Coordinator for New Student Programs, Southern Illinois University Edwardsville
- 4 years experience in Admissions

You're Hired! Now What?

- Congratulations on your admission position!
- IACAC is a great organization to get professionals involved early in their profession.
- This session focuses on Summer Institute, the Mentorship Committee/Program, and networking strategies that will help you at this conference and throughout your professional lives.

Summer Institute

IACAC

THE ULTIMATE SEARCH ENGINE

IACAC Search

I'm Feeling Lucky

Summer Institute 2014

July 23 - 25

Bradley University

Peoria, IL



Summer Institute

- Educate and mentor new counselors in the admissions profession and the IACAC organization
- Offer professional development and networking opportunities which are applicable to current trends and aid in transition as professionals

History

The first Summer Institute was held at Millikin University in 1970.



Memories

I do remember my Summer Institute very well. It was 1992 and held on the campus of Loyola University Chicago (north shore campus).

While I was extremely nervous; I was also excited about my new career in Admissions. I will have to say that the leaders of IACAC truly sparked my enthusiasm for the profession, and their leadership by example has still been a model for me to follow in my career today.

I met great individuals such as James Alexander, Sue Biemeret, Allen Lentino, and Carol Rayhil to name just a few. In addition, I met many great “classmates” from this Summer Institute, to which I know a few of us are within the profession today leading various admission offices. Summer Institute is a great way to begin your career, and if I could offer one piece of advice, it would be to take full advantage of this program to talk with can connect with the leaders as well as those beginning their career. These connections will go a long way in leading to a successful and rewarding career within the world of college admissions.

-Todd Burrell, SIU-E, IACAC Past President

Summer Institute Committee

- Committee Meetings
- Event Planning
- Communication
- Promotion
- Recruitment
- On-Campus



Summer Institute

Professional Development Opportunities

- Formal/informal, group/individualized
- Develop/enhance skills:
 - leadership
 - task
 - effectiveness
 - team
 - approachability
 - organizational



Memories

Summer Institute was a great stepping stone as a first time admissions counselor. With a constant flow of professional development presentations, I had a true confidence to start my career right. It was a solid opportunity to meet other first timers as well as some of the seasoned counselors to gain a sense of camaraderie in the field of admissions.

- Mike Ryan, Bradley University, SI '13

Summer Institute

Networking Opportunities

- Committee Members
- Session Presenters
- Fellow Attendees



Memories

Having been in the field of undergraduate admission for some time, I found Summer Institute incredibly insightful and beneficial. I gained a sense of belonging into the IACAC community, bonded with other admission counselors, and learned valuable information and tips to take with me in my career. I also got to relive my college days by living in the dorms for a few days!

- Sarah Hense, DePaul University, SI '13

Summer Institute Sessions

- IACAC and You!
- How to Give a Memorable Presentation/Knowing Your Audience
- Building Collaborative Relationships
- Ethics in Admissions
- Financial Assistance 101 and 102
- Themes of Recruiters: Regionals, Transfers, CBO's
- Inclusion, Access, and Success/Diversity
- Social Media Success
- Rules of the Road/Mock College Fair
- Themes of Recruiting: Urban/Suburban, Rural, Out-of-State
- Where Do We Go From Here?

Mentorship Committee



Purpose of Mentorship Committee

The Mentorship Committee serves as an outreach committee of IACAC to provide new and veteran members with the opportunity to form professional partnerships, thus offering a comfort zone for problem solving and support in a profession that is constantly presented with new challenges. In addition to matching mentors and mentees, the members of the Mentorship and First Timer's Committees merge in January to plan the First Timers' Luncheon at the annual conference.

Mentorship Committee

- Composed of new and veteran professionals
- Great place to start getting involved in IACAC!
- Meetings held at locations across Illinois to promote statewide participation
- Provides a social component through events scheduled throughout the year

Mentorship Committee

- Committee Meetings
- Social Events
- Mentorship Program
- Informational Interviews
- Mentorship Reception



Mentorship Program

- The Mentorship Program brings together new and experienced members of the counseling profession. Through mentee/mentor pairings, members are able to make connections that provide support, foster professional growth and development, and encourage the sharing of ideas. The Mentorship Program is divided into two different areas: New Counselor and Middle Management.
- Matching Mentors and Mentees
 - Mentee – involved in the profession less than 3 years and eager to learn from a veteran
 - Mentor – Professional that has several years experience and willing to guide a newer professional

Mentorship Program

- Benefits of participation in the Mentorship program
 - Exchange resumes, personal profiles and professional job descriptions
 - Find mutual areas of interest
 - Share methods of achieving goals and career development
 - Discuss IACAC and other organizational memberships
 - Share helpful materials, handouts, organizational tips
 - Introduction to other professional contacts
 - Meet prior to college fairs, meetings, or IACAC functions
 - Visit each other at your institutions

Join the Mentorship Program

- Fill out an application as a mentor or a mentee in order to be matched within the program.
- To learn more about the Mentorship Program, please visit: iacac/org.mentorship
- Learn about how other members have benefitted from the program through our Spotlights!



Networking at Conference

- Networking will most likely feel awkward in the beginning, but you will get better with practice.
- Always shake hands and make eye contact when introducing yourself
- Have business cards to share with connections you make
- It is important to have confidence and just be yourself!

Networking at Conference

- Try to get to know others, but make it a goal to make meaningful connections with a few
- Remember that conference and other IACAC events are an opportunity to have fun, but you represent yourself as well as your institution

Top 10 Things To Do at Conference

6. Try to learn about IACAC and committees that you want to serve on next year
7. Seek out seasoned professionals that can serve as unofficial mentors and provide great career advice to you
8. Celebrate your first (or another) year in the books!
9. Have fun and enjoy being here!
10. Smile and have confidence in yourself!

Top 10 Things To Do at Conference

1. Be yourself – just professional!
2. Be social and try to meet new colleagues
3. Get to sessions early and chat with those around you
4. Bring business cards and begin building your network
5. Go to evening activities even if you are the only representative from your institution

Questions?





Thank you!

**We invite you to join us at the
Mentorship Reception today in the
Gallery Ballroom from 4-5:00 pm.**